

# Signs You Need A RevOps Team

WHAT SHOULD YOU BE LOOKING FOR?

## SIGN 01

### Missing Goals

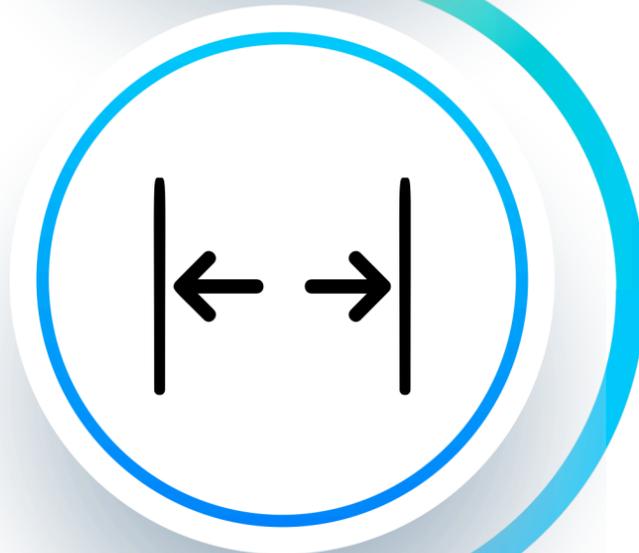
The process of goal setting and achieving them could use some work.



## SIGN 02

### Salesforce Experience Gaps

Your custom relationship management CRM system is confusing, slow, and requires more work than it's worth.



## SIGN 03

### Messy Data

Duplicates and other inaccurate data points are ruining everything!



## SIGN 04

### Misaligned Teams

There is a disconnect between departments.



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